PANDAWA
COCO INDONESIA

Charcoal briquettes and lump charcoal from Indonesia.

PRODUCT CATALOGUE 2026
Shisha, BBQ, sawdust and lump charcoal from audited Indonesian manufacturing partners. Private label available.



Product Range at a Glance

Four charcoal families in six series. Full specifications follow on the next pages.

01

Shisha Signature

Premium cube for shisha lounges
Ash 1.5–2.0%, moisture < 4%
Burn time 90–110 min

02

Shisha Classic

Standard cube for volume importers
Ash 2.2–2.8%, moisture ≤ 5%
Burn time 70–90 min

03

BBQ Pro Grill

100% hardwood sawdust, restaurant grade
> 7,000 kcal/kg, ash 4–6%
Burn time 3–6 h

04

BBQ Family & Value

Hardwood and coconut blends
5,500–7,000 kcal/kg, ash 6–10%
Burn time 1.5–4 h

05

Sawdust Long-Burn & Utility

Hexagonal, Ø 40–50 mm, centre hole
Grills, boilers, industrial heating
Burn time 2–8 h

06

Lump Charcoal

Acacia, Halaban, Mahogany, mixed
Sizes from 2–5 cm to 12–15+ cm
Burn profile varies by wood type

Shisha Charcoal Briquettes

100% coconut shell charcoal, no additives: low ash, no odour, no spark, stable burn.

Parameter	Signature (premium)	Classic (standard)
Raw material	100% coconut shell charcoal	100% coconut shell charcoal
Ash content	1.5–2.0%	2.2–2.8%
Burn time	90–110 min	70–90 min
Moisture	< 4%	≤ 5%
Shapes	Cube 22/25/26 mm, finger, tablet	Cube 22/25/26 mm, finger, tablet
Packing	Inner 0.5–5 kg, carton 10–25 kg	Inner 0.5–5 kg, carton 10–25 kg

Signature suits premium lounges; Classic suits volume importers. Loading: 20ft 18–19 MT / 40ft 24–26 MT. MSDS and self-heating test (IMDG 4.2) on request. Final specification confirmed by sample.



Shisha Shapes and Sizes

Standard shisha formats. Cube is the core product; final dimensions confirmed per order.

Shape	Size (mm)	Pieces per kg (approx.)
Cube	22 × 22 × 22	~96
Cube	25 × 25 × 25	~72
Cube	26 × 26 × 26	~64
Finger	Ø 20 × 35 / Ø 20 × 50	~94 / ~64
Flat (tablet)	25 × 25 × 15	~108



Pieces per kg are indicative and vary with density. Ash colour options: White Cream, White Silver or Snow White, confirmed by sample before production.

BBQ Charcoal Briquettes

Classified by raw-material composition. Pillow for retail, hexagonal for restaurants.

Parameter	Pro Grill	Family / Value Grill
Composition	100% hardwood sawdust	Hardwood/coconut ~70/30 / ~50/50
Calorific value (kcal/kg)	> 7,000	6,500–7,000 / 5,500–6,500
Ash content	4–6%	6–8% / 7–10%
Burn time	3–6 h	2–4 h / 1.5–3 h
Shapes	Pillow, hexagonal; cylinder optional	Pillow, hexagonal; cylinder optional
Packing	Retail 1–5 kg, bulk 5–25 kg	Retail 1–5 kg, bulk 5–25 kg

Pro Grill suits restaurants and premium retail; Family suits mid-range retail; Value suits price-sensitive wholesale. Loading: hexagonal 20ft 18–19 MT / 40ft 25–26 MT; pillow 20ft 19–20 MT / 40ft 26 MT.



Sawdust Charcoal Briquettes

Long-Burn for restaurant grills and long heating; Utility for furnaces, boilers and industry.

Parameter	Long-Burn (Grade A)	Utility (mixed B/C/D)
Raw material	100% hardwood sawdust charcoal	100% hardwood sawdust charcoal
Form	Hexagonal, Ø 40–50 mm, hole 10–15 mm	Hexagonal, Ø 40–50 mm, hole 10–15 mm
Length	20–35 cm dominant	5–25 cm mixed
Burn time	4–8 h	2–6 h
Ash content	< 6%	6–9%
Packing	5–25 kg woven/PE; kraft or OEM	5–25 kg woven/PE; kraft or OEM

Loading: 20ft ~18–20 MT / 40ft ~24–26 MT. Final specification confirmed by sample.



Lump Charcoal (Hardwood)

Classified by wood type and size, not by grade. Final specification confirmed by sample.

Wood type	Character	Typical use
Acacia	High heat, mild aroma	General grilling
Halaban	Very high heat, long burn	Preferred in GCC grilling
Mahogany	Clean burn	Smoking and grilling
Mixed hardwood	Mixed species	Value option

Sizes: small 2–5 cm, medium 5–8 cm, large 8–12 cm, XL 12–15+ cm. Packing: 3–25 kg kraft, poly woven or OEM. Loading: 20ft 14–16 MT / 40ft 20–22 MT.



Which Series Fits Your Market

All series side by side. Final specification is confirmed by sample for every order.

Series	Burn time	Typical buyer	Key specification
Shisha Signature / Classic	90–110 / 70–90 min	Premium lounges / volume importers	100% coconut shell; ash 1.5–2.0% / 2.2–2.8%
BBQ Pro / Family / Value	3–6 h / 2–4 h / 1.5–3 h	Restaurants, retail BBQ, wholesale	5,500 to > 7,000 kcal/kg; ash 4–10%
Sawdust Long-Burn / Utility	4–8 h / 2–6 h	Restaurant grills / boilers and industry	Hexagonal Ø 40–50 mm; ash < 6% / 6–9%
Lump charcoal	Varies by wood type	Grilling and smoking; GCC markets	Acacia, Halaban, Mahogany, mixed; 2–15+ cm



Packaging and Container Loading

Typical pack formats and container loads; exact stuffing plan confirmed per order.

Product	Pack options	20ft / 40ft
Shisha briquettes	Inner 0.5–5 kg, carton 10–25 kg	18–19 MT / 24–26 MT
BBQ briquettes	Retail 1–5 kg, bulk 5–25 kg	18–20 MT / 25–26 MT
Sawdust briquettes	5–25 kg woven or OEM	~18–20 MT / ~24–26 MT
Lump charcoal	3–25 kg kraft or woven	14–16 MT / 20–22 MT

Minimum order: one 20ft FCL. Mixed loads across series are possible. Floor-loaded unless pallets are requested; ISPM-15 pallets on request.



Private Label and OEM

Your brand on shisha and BBQ charcoal, packed retail-ready in Indonesia.

1 **Brief: series, shape, specification, market**

2 **Artwork: your design or our support**

3 **Packaging approval: inner box, master carton, labels**

4 **Production; ash and burn checks to sample**

5 **Loading: shipping marks, pallets, documents**



Quality Control Process

Six documented checkpoints from raw shell to loaded container, run with our manufacturing partners.

01

Raw material check

Coconut shell or hardwood input; purity and milling

02

In-process control

Density, hardness, shape; controlled drying, drop test

03

Lab testing

Ash, moisture and burn test; spark and smoke check

04

Pre-shipment inspection

Lot sampling, packaging integrity; SGS or Sucofindo on request

05

Loading record

Photos, video, container and seal numbers

06

COA and MSDS

Self-heating test on request; drafts before originals

How to Order

From RFQ to bill of lading in eight clear steps.

1

Send RFQ

Series, shape, packing, quantity, port, incoterm

2

Quotation

Price, packing options, lead time; valid 7–10 days

3

Sample approval

Pre-production sample matched to your spec

4

Contract and deposit

Deposit by T/T; LC for qualified volumes

5

Production

Typically 2–4 weeks after approval

6

QC and loading

Inspection, loading photos and seal record

7

Balance and documents

Balance against document drafts

8

B/L release

Originals released, goods on the water

Export Documentation

Every charcoal shipment leaves with a complete, checked document set.

- ✓ Commercial invoice
- ✓ Packing list
- ✓ Bill of lading
- ✓ Certificate of origin
- ✓ COA per shipment
- ✓ MSDS and self-heating test (IMDG 4.2)
- ✓ Inspection report (SGS / Sucofindo) on request
- ✓ ISPM-15 pallets; fumigation when required
- ✓ Draft documents before originals
- ✓ Destination-specific documents on request

Let’s build your supply programme.

Send us your target specification, packaging and destination port. We will respond with a quotation, packaging options and production lead time.

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